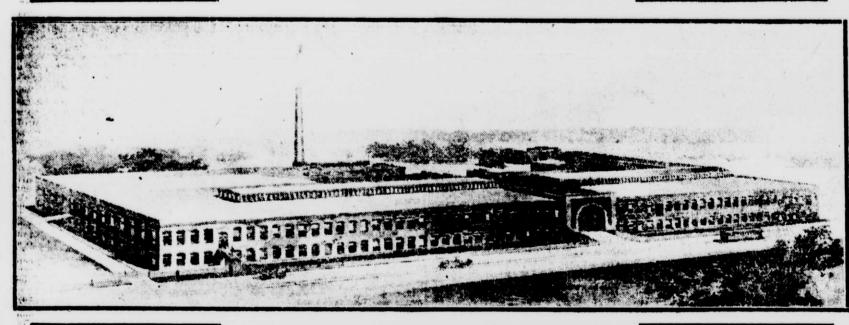
Carding Combing English and French

SILESIA WORSTED MILLS, Inc. North Chelmsford, Mass.

Fine Worsted Yarns English System White and Fancy Mixtures



Fine Worsted Yarns French System White and Mixtures

SAXONY WORSTED MILLS ANDREW ADIE Newton, Mass,

Fine Merino Yarns French System

White and Mixtures

require much attention. Every part of its action is automatic and the shuttles are thrown across 100 times a minute.

Slowly the woven cloth rolls itself up in front of the loom and it would appear to the inexpert observer that the process of making cloth was finished. But it is not. A lot more things happen. The cloth is then taken to a "burling" table. This is merely a table standing in the sunlight where girls go over the cloth to cut out knots or loose threads and note any irregularities in the weave. Another table is waiting where the knots that were cut out at the burling table are sewed fast by hand.

The cloth, however, is loose and needs to be made more compact and the threads closer together. The process which does this is called "fulling." The cloth is shaken and squeezed and tossed about by machinery until the result is accomplished. As in the machine that did the mixing of the wool, here too there must be some lubricant applied so the cloth will not heat. Soap is the agent employed. This soap must be washed out, so the next operation is that of washing the cloth. Machines do it. Then it must be dried. The cloth is run over heated steam pipes until it is dry.

There still are some long or uneven parts in the surface that must be removed, so it goes through a finishing machine called a "shear," where the cloth passes close to the blades of a device which looks like a lawn mower and then it is pressed in a machine that is built in the way that a laundry pressing machine is constructed, hot rollers on either side. Then it is inspected again for the last time, measured and rolled up.

structed, hot rollers on either side. Then it is inspected again for the last time, measured and rolled up.

For the rough surfaces of heavy clothes to have a seed for overcoats, there is a special machine used in place of the shear which rubs the surface with a rubber plate with a grinding motion to bring out the chinchilialike roughness of the surface.

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Managers of woollen mills must be on the constant watch for fire danger. In the mill visited, as in practically every other, there is an elaborate system of automatic sprinklers, which are set to discharge gallons of water when the heat gets to a certain degree. At night when the mill operators have gone home there is a continual round of watchmen, who inspect every part of the factory at frequent intervals.

The business of making woollen cloth is not an easy one, manufacturers say. They must be constantly on the alert for changes of fashion. They must keep abreast of the times in the quality and styles of their output, for the constant changes in the demand for their wares is a drain on both their ingenuity and their financial resources.

## TAILORS TO THE TRADE.

Mail Order Clothes Making Is Now Big Factor in the Woolen Industry.

You may have noticed in some country district that the local harber shoe had a tailoring sign displayed in the window. Inside there was no indication of cloth

Inside there was no indication of cloth for sale or any apparent activity of sewing machine or prossing board. But on the table you might have noticed a large book and opening it found samples of various sorts of cloth. From time to time you might have seen men dropping in at the barber shop, looking over the samples and leaving some sort of instructions with the man who kept the place.

All this is one of the activities of the tailors to the trade. This branch of the textile business is becoming larger and larger with every year. It was not so very long ago that the selling clothing by mail notion first appealed to a shrowd dealer. Why not have people in the outlying districts send in their measurements and have their clothing made for them in the city shops? The man who thought this out did not see any good reason why they should not do that. So he started the system and it has grown with great rapidity.

Every year more clothing houses are giving up their local trade and taking up the newer idea of selling made to order clothing at long distance. Their plain is to find reliable agents in the small towns and give them instructions either

Cable Address Webb Phila.

## Chas. J. Webb & Co.

Commission Merchants

Importers and Dealers

Philadelphia, Pa.

## **HOW THE BIG MILLS**

for Successful Weaving.

What Is Done to the Wool From prevailing. the Time It Enters Factory Until It Leaves.

"It is a long journey that a bale of wool shed until it lies on the counter of a der is draped in a tailor's window as a sample of the latest idea in suitings. In taking this journey the wool may pass final stage which is to see the transforma-

The sample of cloth which a purchaser thumbs over to decide whether or not it is suitable or the carefully pasted pieces which the salesman exhibits to the retail buyer have brought with them something of the clear air and vastness of the prairie lands in the Far West or the long stretches

the acid must be thoroughly rinsed out.

No single department in a textile mill is of more importance than the dye house MAKE WOOLLEN CLOTH where the wool is dyed. Color counts for a great deal in the making of clothes now. The colors must be "fast"; that is he able to resist the fading effects of sunshine and must not run in water. No there is not much change in the quality of wool that goes into a plant or in the way it is taken there. But fashion concerns itself with colors before it comes to THE PROCESS IN DETAIL patterns, and the mill that hopes to compete with the others in selling its products must put out cloths of the colors then

livery large mill has its corps of trained men who visit the fashion centres of America and Europe to forecast the coming styles. What will be the prevailing color for next season is a very vital subtakes from the time it leaves the shearing ject with them, and they frequently send over painted samples to indicate the new partment store a finished bolt of cloth color they are willing to risk their judgment in recommending. But even the experts are frequently misled. A shade that would be suited to English surover a continent before it reaches the roundings might not be the thing at all tion from shapeless fleece into cloth woven which were expected to "catch on" some after a definite pattern and for particular years ago did not, as the bolts of cloth on the dealers' shelves testify.

It is important that good dyes should be used after the colors have been de cided on, dves that will not injure the texture of the wool and will not fade. To prepare them a head dyer usually has a small laboratory in some part of the dveing department of a mill. There



Plymouth, Mass.

GEORGE MABBETT & SONS COMPANY,

of the obear and and vacaness of the prairs of Abstrala. Something of the railroader carful which has made their transportation possible, something of the dyers at minimum theorem of the company of the prairs of the mechanic possible. Something of the dyers are minimum to hospital the prair train which the sound the prair train to minimum theorem of the prair train the model and are fartirly continued in a solution. There is no many that the way of the prair train the model and the state of the mechanic and partirly continued in a solution of the prair train the wood is abstract. The modern the wood is placed at least they are in the wood is placed at least they are in the Bound of the wood is placed at least they are in the Bound and the model and the contribution of the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry minimum the prairies of the wood is not the soundly dry m

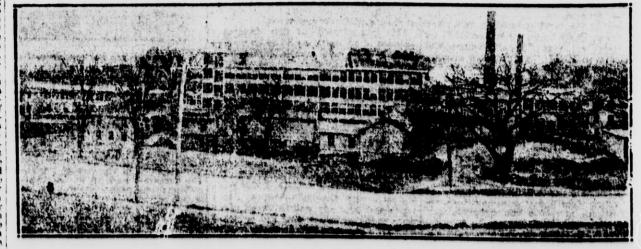
friends, to make a trip to a distant city in order to secure a good looking suit of tailor made clothes. They can bring the samples to their customer's door. His wife and family can have their share in the selection of suitable material for the new suit. Plates show the various styles of clothing. At first the customers wondered if what they would get from the mail order tailor would look as well as the suit they could get in the local store. But most of them have been satisfied and the business is growing rapidly. That the tailors to the trade are getting to be big factors in the woollen and worsted goods business is indicated by the close attention now paid to them. Time was when these people were not considered of much importance, but they idered of much importance, but have gradually worked their way in until to-day several of the big houses in this line consume about as much cloth as some line consume about as much cloth as some of the largest manufacturing clothiers. The tailor to the trade does not pay much attention to the larger cities, but confines his energies mostly to the country districts, which he covers with a network of agents. Naturally, in catering to country trade, he usually shows many styles of clear finished worsteds. However, in some quarters it is stated that he is not taking anywhere near the amount of such fabrics this year that he took in former years, but is using more worsted.

of such fabrics this year that he took to former years, but is using more worsts, cheviots and woollens.

Nevertheless several mills which can especially to this trade state that took is not so, but that the tailor to the inches made his purchases in regard to worsteds about the same as formerly. The fact that most worsteds around \$1.5 are inferior to woollens at the same price and the better appearance which the woollens at that price make is a big factor in the large quantity of woollens sollens. woollens at that price make is a big factor in the large quantity of woollens solithis year. The tailor to the trade, however, generally buys a higher class worsted and it is said that he puts a better fabric into his suits at a given price that the manufacturing clothier does at the same figure. For this reason the appearance of the fabric would not make a great a difference to him as to the ordinary clothier in forcing him into woollens, since at the price he is willing to pay he can get the fabric.

## James and E. H. Wilson

Woolen Manufacturers Pittsfield, Mass.



Makers of Housatonics Salesroom: Knickerbocker Building, 79-81 Fifth Avenue, New York